



MARCH WORKSHOP (Virtual only) Happy Procurement Month!!!

DATE & TIME

March 7, 2022
8:45 am – 3:00 pm

Join with Google Meet
meet.google.com/pyu-mvzb-unh
Or join by phone
(US) [+1 775-375-0746](tel:+17753750746) (PIN: 240005338)

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- 8:45 Join early to network!
- 9:00 Welcome and Introductions – Anthony Blackmon, President
- 9:15-10:15 Rick Grimm, NIGP-CPP, CPPO, CPPB, FCIPS
Chief Executive Officer
NIGP: The Institute for Public Procurement

Picture Perfect Procurement

Experts say that the five key attributes of a professional photographer are: creativity and imagination; an eye for detail; patience and flexibility; good people skills; and passion. By the way, these are also the attributes of a successful professional public purchasing official. So, what lessons can we learn from professional photography that apply to the work we do in public procurement? It's really about the combination of the right competencies and the right tools needed to produce brilliant results. Let's explore how the best behaviors, lenses and tripods result in a Picture-Perfect Procurement.

- 10:15-11:00 Brian R. Smith, MPA, NIGP-CPP, CPPO, PMP
Multnomah County Purchasing Manager
NIGP Chapter Ambassador – Area 8

Pathways / NIGP-CPP Certification

An overview of NIGP Pathways – Integrating modular, competency-based learning with credentialing options. Personalized and customized for every phase and every stage of a career in public procurement. The presentation will also cover why and how to get your NIGP-CPP Certification.

- 11:00-11:15 Break
- 11:15-12:00 Sean Carroll
Chief Procurement Officer at New York City, Office of General Services

Procurement Month

What we do, why we do it while being excited and proud of it. (more to follow)

Agenda continued on next page...

AGENDA (continued)

12:00-1:00 **Lunch Business Meeting**
Bylaws (vote) – Anthony
Budget (vote) – Anthony
New Logo (vote) - Anthony
Bureau Liasion Update – Diane

1:00-2:00 Carrie Mathes MPA, CFCM, NIGP-CPP, CPPO, C.P.M., CPPB, A.P.P.
Procurement Manager, Orange County Government, Orlando, FL
Chair, NIGP: The Institute for Public Procurement

Performance Metrics

Many of our procurement operations engage in measuring performance regularly, while others do not. Is there value in utilizing performance data? You bet there is.... provided you understand who this data is being communicated to and how it is being utilized as part of an organization's decision-making process. In this session, we will peel back the onion with a case study from Orange County, Florida, whereby we will explore a myriad of key performance indicators as well as analysis factors that identified whether or not they were effectively demonstrating the performance of a procurement operation. Learn how modernizing our procurement performance measurements allowed us to more effectively demonstrate whether or not we are meeting our objectives. Additionally, we will explore procurement performance indicators utilized by peers around the country to identify both common and unique indicators that could contribute to organizational improvement.

2:00-2:15 Break

2:15-2:45 Barry Zimmerman, CPPB – Deputy Purchasing Manager, Multnomah County
Chair, Mentorship Program

Importance of Mentorship

The public procurement professional landscape is ever evolving. How we develop individuals and teams to support our profession in the future will look much different than it has in the past. This course is designed to encourage discussion on the value of mentorship and how to create a mentor/mentee relationship to prepare you for the challenges ahead.

Focus will be on the importance of mentorship in the procurement profession, identifying the mentorship framework, and providing resources for mentorship.

2:45-2:55 Announcements

3:00 Adjourn – Anthony Blackmon, President

BIOS OF SPEAKERS ON NEXT PAGE...

BIOS OF SPEAKERS



Rick Grimm NIGP-CPP, CPPO, CPPB, FCIPS
Chief Executive Officer
NIGP: The Institute for Public Procurement

Rick Grimm became NIGP's 5th Chief Executive Officer in January 1998 after his election to its Board in 1995. Rick holds a Business Administration bachelor's degree (University of Miami) and a Public Administration master's degree (Florida International University). He worked for 23 years in county government and public school districts with 12+ years in public procurement management. He earned his NIGP-CPP and holds both designations from the Universal Public Procurement Certification Council. Rick is also a Fellow of the Chartered Institute for Procurement and Supply.



Brian R. Smith, MPA, NIGP-CPP, CPPO, PMP
NIGP Chapter Ambassador – Area 8
Multnomah County Purchasing Manager

Brian Smith is the Purchasing Manager for Multnomah County, Oregon where he is responsible for the purchasing policies and practices of the County. Brian's passion is increasing value by creating leverage on exciting projects. Whether engaging with internal clients or collaborating with other public agencies, he doggedly pursues innovation in the public sphere and creates greater value for taxpayers. Brian is an NIGP Chapter Ambassador and supported the establishment of the Ambassador Program as Chair during its initial two years. He was NIGP's 2013 Professional Manager of the Year, and is an active member of both OPPA and Columbia Chapter.



Sean Carroll
Chief Procurement Office, New York State Office of General Services

In August 2016, Sean Carroll was appointed Chief Procurement Officer for New York State's Office of General Services. Mr. Carroll oversees the New York State Procurement Services Unit and manages more than 1,500 contracts with a portfolio value exceeding \$29 billion. Mr. Carroll is responsible for statewide contracts for commodities, services, and information technology for state agencies, state campuses, and other authorized users.

Bios of speakers continued on next page...

BIOS OF SPEAKERS

Sean Carroll's Bio (continued)

His prior public-sector experience includes serving as the Director of Onondaga County's Division of Purchase from 2010 to 2016, having previously served as the division's Assistant Director and architect of its S.M.A.R.T. (Strategic, Modernized, Accessible, Responsive, and Technology-Driven) purchasing methodology. Mr. Carroll also was a member of the New York State Parks and Recreation Department Office of Law staff and a Director of Investigations for the New York State Consumer Protection Board.

In the private sector, Mr. Carroll managed his own consulting firm for nearly 10 years and held a variety of leadership positions in political and civic organizations. He holds a bachelor's degree from the University at Albany.



**Carrie Mathes MPA, CFCM, NIGP-CPP, CPPO, C.P.M., CPPB, A.P.P.
Chair, NIGP: The Institute for Public Procurement
Procurement Manager, Orange County Government, Orlando, FL**

Carrie has over 25 years of procurement experience in both the private and public sectors. She currently serves as the Manager for the Orange County Procurement Division. Carrie has obtained several professional certifications including Certified Federal Contracts Manager (CFCM), NIGP Certified Procurement Professional (NIGP-CPP), Certified Public Procurement Officer (CPPO), Certified Professional Public Buyer (CPPB), Certified Purchasing Manager (C.P.M.), and Accredited Purchasing Practitioner (A.P.P.). Carrie holds a Master in Public Administration from the University of Central Florida. Carrie currently serves as Chair-Elect of the NIGP Governing Board. She is Past President of the Florida Association of Public Procurement Officials (FAPPO), and the Central Florida Chapter of NIGP, and has previously served on NIGP's Talent Council, and the Board of Examiners for the Universal Public Procurement Certification Council. Carrie received the Anne Deatherage Meritorious Service Award from NIGP in 2014, and was named the Professional Manager of the Year by NIGP in 2012.



**Barry Zimmerman, CPPB
Deputy Purchasing Manager, Multnomah County
Chair, Mentorship Program**

Barry serves as the Deputy Purchasing Manager for Multnomah County Purchasing, overseeing sourcing activities, the Source to Settle platform for the county's ERP system and logistics consultation for emergency management activities. Prior to joining the County Barry retired from the Navy after 20 years of serving as a Supply & Logistics Officer. He is currently serving as the Columbia Chapter Mentorship Chair.