



NATIONAL INSTITUTE OF GOVERNMENTAL PURCHASING

NIGP

*What is it that public
procurement professionals
ultimately achieve through
their practice?*

How Do We Do It?

*(it's as important as **what** we do)*

By operating within a set of stringent ideals,
guidelines and legal requirements



PROFESSION



PROFESSIONAL



Education Programs (Body of Knowledge)

- Elevate the professional standard
- Lifelong personal development
- CEU accumulation
- Professional certification
- Executive certification

Education Programs

- National- & Chapter- sponsored seminars
- Customized contract training
- Forum seminars
- Symposiums
- Distance learning



Leadership Opportunities

- Committee participation (local and national)
- Service on the Board
- Instructor program
- Forum and webinar presentations



Support Resources

- Chapter Network
- Web-based Libraries
- Reference Publications
- Professional Management Services
- Professional Networking Events

Chapter Network

- 77 Chapters
- Local catalyst for professional awareness and development
- Access to professional development courses
- Grow personal contact network
- Share best-practices

Chapter Network

- Expand awareness of local and regional suppliers
- Keep abreast of changes to local, state and regional legislation
- Achieve recognition from your peer community
- Awards Program

Web-based Resources

(National Member Exclusives)

- Online Library
 - Download RFPs, RFBs, Contracts
 - Templates
 - Best Practices



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Web-based Resources

(National Member Exclusives)

- eNet Discussion Lists
 - Purchissues
 - Chapter Issues



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Web-based Resources

(National Member Exclusives)

- Knowledge Communities
 - Green/Responsible Purchasing
 - K-12
 - **PREP** – **P**rocurement **R**esponse to **E**mergency **P**reparedness
 - Student
 - Technology



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Publications

- GoPro: Government Procurement Magazine
- Available in NIGP Bookstore
 - Management
 - Procurement
 - Contracting
 - Legal
 - Negotiating
- The Journal of Public Procurement



Management Resources

- NIGP Consulting Services
- Research studies



NIGP Consulting Services

- Strategic organizational review
- Department-specific evaluation
- Function-specific evaluation
- Agency accreditation



NIGP Consulting Services

- Operations Analysis & Recommendations
 - Legislative, Statutory, Regulatory
 - Inter-department relations
 - Policies, procedures, practices
 - Organization and staffing
 - Business Process Re-engineering (BPR)
 - Benchmarking
 - Automated Systems



NIGP Consulting Services

- Client sampling:
 - **United Nations Procurement Service:** Reform Analysis
 - **Cobb County Schools, GA:** BPR
 - **Pima County, AZ:** Architectural Services Review
 - **City of Naperville, IL:** Construction Acquisition Review
 - **City of Centennial, CO:** Privatized Service Contract
 - **City of Coral Gables, FL:** Procurement Manual Review



Research

- Assess current operating environment
- Benchmark and identify industry trends
- Independent assessments

Research

- Compensation
- Certification and Education Requirements
- eCommerce Process Opportunities & Standardization
- NIGP's Government Price Index

Research

- Joint initiatives
 - Carnegie Mellon
 - Florida Atlantic University
 - Georgia Tech
 - Notre Dame
 - University of Houston
 - Vanderbilt
 - West Virginia University



U.S. Communities

- NIGP is a Founding Co-Sponsor
- Competitively Bid and Awarded by Lead Member Agencies
- Accessible to all Public Entities
- U.S. Communities Suppliers *required* to offer the lowest contract pricing available



NIGP Code

- Business analysis data
- Commodity registration and inventory control
- Cataloging



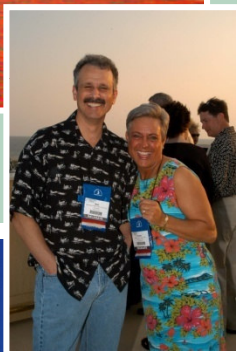


NIGP FORUM 2009

GATEWAY TO EXCELLENCE

ST. LOUIS, MO

August 22 - 26



Gateway Park





- Strategic Partnerships & Associations

CAPPO • FAPPO • FAU • IFPSM • NACo •

NAEP • NASPO • NCPPC • NIGP Code •

NPI • NLC • U.S. Communities

- Marketing Communications



Marketing Communications

- Print Advertising

- Targets

- City Managers
 - Elected Officials
 - Finance Officers
 - Canadian Procurement Professionals and Government Leaders

- Publications

- County News (NACo)
 - Government Finance Review (GFOA)
 - Municipal World (Canada)
 - Nation's Cities Weekly (National League of Cities)
 - PM Magazine (ICMA)
 - SUMMIT (Canada)



