

# NIGP Columbia Chapter Seminar Survey

## Results Overview



Date: 1/14/2008 5:52 PM PST  
 Responses: Completes  
 Filter: No filter applied

NIGP Columbia Chapter wants your input to plan future seminars. To that end, we've created this on-line questionnaire.

Please give us your best response to the following questions.

To assist you, the titles of all the classes listed in the survey are links, which when clicked, will make a description pop up in your browser.

Class titles with a \* are part of NIGP's LEAP series of core classes.

### Seminars you've already attended














The questions on this page pertain to seminars you may have already attended. If you haven't attended any, please mark the answers to these questions with "I have not attended any classes."

1. Which of the following 3-day seminars have you attended? (Mark all that apply)





<a href="#">Contract Administration*</a>		8	27%
<a href="#">Developing and Managing RFPs*</a>		6	20%
<a href="#">Introduction to Public Procurement*</a>		20	67%
<a href="#">Legal Aspects of Public Purchasing*</a>		10	33%
<a href="#">Planning, Scheduling and Requirement Analysis*</a>		1	3%
<a href="#">Sourcing in the Public Sector*</a>		3	10%
<a href="#">Negotiate to Win-Win Solutions</a>		1	3%
<a href="#">Train the Trainer</a>		1	3%
I haven't attended any of the 3-day seminars listed here.		8	27%






2. Which of the following 2-day seminars have you attended? (Mark all that apply)

<a href="#">Alternative Dispute Resolution</a>		3	11%
<a href="#">Capital Acquisitions</a>		0	0%









<a href="#">Change Management for the Procurement Professional</a>		1	4%
<a href="#">CPPO Review: Preparing for the CPPO Exam</a>		3	11%
<a href="#">Contracting for Public Sector Services</a>		1	4%
<a href="#">Customer Service: The Key to Success in Procurement</a>		1	4%
<a href="#">Effective Contract Writing</a>		5	18%
<a href="#">Fundamentals of Leadership and Management in Public Procurement</a>		2	7%
<a href="#">Get What You Need Through Successful Negotiation Strategies</a>		2	7%
<a href="#">Inventory And Warehouse Management</a>		1	4%
<a href="#">Logistics and Transportation</a>		1	4%
<a href="#">Performance Based Requests for Proposals</a>		2	7%
<a href="#">Procurements Under Federal Programs and Grants</a>		1	4%
<a href="#">Project Management for Workgroups</a>		0	0%
<a href="#">Risk Management in Public Contracting</a>		1	4%
I haven't attended any of the 2-day seminars listed here.		15	54%

**3.** Which of the following 1-day seminars have you attended? (Mark all that apply)

<a href="#">Adding Value to the Procurement Process</a>		8	28%
<a href="#">CPPB Review: Preparing for the CPPB Exam</a>		13	45%
<a href="#">Effective Management of Construction Contracts</a>		2	7%
<a href="#">Ethics: A Survival Kit for Public Procurement</a>		9	31%







<a href="#">Fixed Assets Management</a>		0	0%
<a href="#">Managing Your End-Users and Suppliers: Its All About Relationships</a>		1	3%
<a href="#">Marketing 101 for the Procurement Professional</a>		0	0%
<a href="#">Principles and Techniques of Problem Solving</a>		3	10%
<a href="#">Protests and Disputes: What's a Buyer to Do?</a>		6	21%
<a href="#">World Class Procurement Practices</a>		1	3%
I haven't attended any of the 1-day seminars listed here.		8	28%

**4.** Which Seminar have you enjoyed the most? Please check the 3-day seminar you've enjoyed the most:



<a href="#">Contract Administration*</a>		2	7%
<a href="#">Developing and Managing RFPs*</a>		2	7%
<a href="#">Introduction to Public Procurement*</a>		8	28%
<a href="#">Legal Aspects of Public Purchasing*</a>		6	21%
<a href="#">Planning, Scheduling and Requirement Analysis*</a>		0	0%
<a href="#">Sourcing in the Public Sector*</a>		2	7%
<a href="#">Negotiate to Win-Win Solutions</a>		0	0%
<a href="#">Train the Trainer</a>		1	3%
I have not enjoyed any of the 3-day seminars listed.		1	3%
I have not taken any of the 3-day seminars listed.		7	24%
Total		29	100%





**5.** Which Seminar have you enjoyed the most? Please check the 2-day seminar you've enjoyed the most:

<a href="#">Alternative Dispute Resolution</a>		1	3%
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<a href="#">Capital Acquisitions</a>		0	0%
<a href="#">Change Management for the Procurement Professional</a>		0	0%
<a href="#">CPPO Review: Preparing for the CPPO Exam</a>		4	14%
<a href="#">Contracting for Public Sector Services</a>		0	0%
<a href="#">Customer Service: The Key to Success in Procurement</a>		0	0%
<a href="#">Effective Contract Writing</a>		3	10%
<a href="#">Fundamentals of Leadership and Management in Public Procurement</a>		2	7%
<a href="#">Get What You Need Through Successful Negotiation Strategies</a>		0	0%
<a href="#">Inventory And Warehouse Management</a>		0	0%
<a href="#">Logistics and Transportation</a>		0	0%
<a href="#">Performance Based Requests for Proposals</a>		0	0%
<a href="#">Procurements Under Federal Programs and Grants</a>		1	3%
<a href="#">Project Management for Workgroups</a>		0	0%
<a href="#">Risk Management in Public Contracting</a>		0	0%
I have not enjoyed any of the 2-day seminars listed here.		1	3%
I have not taken any of the 2-day seminars listed here.		17	59%
Total		29	100%

6. Which Seminar have you enjoyed the most? Please check the 1-day seminar you've enjoyed the most:





<a href="#">Adding Value to the Procurement Process</a>		4	13%
<a href="#">CPPB Review: Preparing for the CPPB Exam</a>		8	27%




<a href="#">Effective Management of Construction Contracts</a>		1	3%
<a href="#">Ethics: A Survival Kit for Public Procurement</a>		5	17%
<a href="#">Fixed Assets Management</a>		0	0%
<a href="#">Managing Your End-Users and Suppliers: Its All About Relationships</a>		0	0%
<a href="#">Marketing 101 for the Procurement Professional</a>		0	0%
<a href="#">Principles and Techniques of Problem Solving</a>		0	0%
<a href="#">Protests and Disputes: What's a Buyer to Do?</a>		0	0%
<a href="#">World Class Procurement Practices</a>		0	0%
I have not enjoyed any of the 1-day seminars listed.		3	10%
I have not attended any of the 1-day seminars listed.		9	30%
		<b>Total</b>	<b>30</b>
			<b>100%</b>

## Seminars you would like to attend












The questions on this page are about seminars you might like to attend.

7. Of the seminars listed below, please check one event that you would be most interested in attending.

<a href="#">Contract Administration*</a>		4	13%
<a href="#">Developing and Managing RFPs*</a>		4	13%
<a href="#">Introduction to Public Procurement*</a>		0	0%
<a href="#">Legal Aspects of Public Purchasing*</a>		6	20%
<a href="#">Planning, Scheduling and Requirement Analysis*</a>		1	3%
<a href="#">Sourcing in the Public Sector*</a>		1	3%











<a href="#">Negotiate to Win-Win Solutions</a>		7	23%
<a href="#">Train the Trainer</a>		5	17%
I am not interested in taking any of these 3-day seminars.		2	7%
Total		30	100%

8. Of the seminars listed below, please check one event that you would be most interested in attending.

<a href="#">Alternative Dispute Resolution</a>		0	0%
<a href="#">Capital Acquisitions</a>		1	3%
<a href="#">Change Management for the Procurement Professional</a>		1	3%
<a href="#">CPPO Review: Preparing for the CPPO Exam</a>		5	17%
<a href="#">Contracting for Public Sector Services</a>		0	0%
<a href="#">Customer Service: The Key to Success in Procurement</a>		3	10%
<a href="#">Effective Contract Writing</a>		2	7%
<a href="#">Fundamentals of Leadership and Management in Public Procurement</a>		0	0%
<a href="#">Get What You Need Through Successful Negotiation Strategies</a>		5	17%
<a href="#">Inventory And Warehouse Management</a>		1	3%
<a href="#">Logistics and Transportation</a>		0	0%
<a href="#">Performance Based Requests for Proposals</a>		3	10%
<a href="#">Procurements Under Federal Programs and Grants</a>		1	3%
<a href="#">Project Management for Workgroups</a>		1	3%
<a href="#">Risk Management in Public Contracting</a>		4	13%

I am not interested in attending any of these 2-day seminars.		3	10%
Total		30	100%

9. Of the seminars listed below, please check one event that you would be most interested in attending.

<a href="#">Adding Value to the Procurement Process</a>		1	3%
<a href="#">CPPB Review: Preparing for the CPPB Exam</a>		2	7%
<a href="#">Effective Management of Construction Contracts</a>		3	10%
<a href="#">Ethics: A Survival Kit for Public Procurement</a>		2	7%
<a href="#">Fixed Assets Management</a>		0	0%
<a href="#">Managing Your End-Users and Suppliers: Its All About Relationships</a>		2	7%
<a href="#">Marketing 101 for the Procurement Professional</a>		1	3%
<a href="#">Principles and Techniques of Problem Solving</a>		3	10%
<a href="#">Protests and Disputes: What's a Buyer to Do?</a>		2	7%
<a href="#">World Class Procurement Practices</a>		10	33%
I am not interested in attending any of these 1-day seminars.		4	13%
Total		30	100%





## It's all about you!

10. Do you intend to take the CPPB exam? (Check the BEST answer for you)








Yes		5	17%
Maybe		3	10%
No		6	20%
I have already taken the CPPB exam		16	53%

Total	30	100%
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**11.** Do you intend to take the CPPO exam? (Check the BEST answer for you)

Yes		6	20%
Maybe		9	30%
No		11	37%
I have already taken the CPPO exam.		4	13%
Total		30	100%

**12.** If you answered "Yes" or "Maybe" to one of the two questions above, when would you guess that you'd take the exam?



Within one year		7	25%
In 1 - 2 years		5	18%
In 2 - 3 years		5	18%
In 3 - 5 years		2	7%
In 5 or more years		0	0%
I plan to take the test, but have no guess as to when		1	4%
I do not plan to take the test		3	11%
I have already taken all the tests I planned		5	18%
Total		28	100%

**14.** When considering whether to attend a seminar, which of the following is the single biggest factor or "obstacle" you take into consideration?









Location		4	13%
Registration Cost		7	23%
Topic		9	30%
Duration		3	10%
Usefulness		4	13%
Instructor		0	0%
Support from Your Agency		3	10%
Other, please specify		0	0%
Total		30	100%










**15.** Does the seminar's location (within the Portland metropolitan area) often affect your decision to attend a seminar?

Yes		15	50%
No		15	50%
Other, please specify		0	0%
Total		30	100%



**16.** What area of metropolitan Portland would you MOST prefer as a location for seminars?

Portland, Downtown		10	33%
Portland, Non-downtown areas		10	33%
Beaverton/Tigard area		1	3%
Hillsboro area		2	7%
Gresham/Clackamas area		1	3%
Wilsonville area		2	7%
Vancouver area		1	3%
Other, please specify		3	10%
Total		30	100%

**17.** What area of metropolitan Portland would you LEAST prefer as a location for seminars?

Portland, Downtown		1	3%
Portland, Non-downtown areas		1	3%
Beaverton/Tigard area		4	13%
Hillsboro area		12	40%
Gresham/Clackamas area		3	10%
Wilsonville area		2	7%
Vancouver area		7	23%
Total		30	100%

**18.** Would you consider attending seminars hosted outside the Portland metropolitan area (Salem, Lincoln City, Bend or Pendleton for instance)?










Yes		25	83%
No		5	17%
Total		30	100%









5 Responses

**19.** Would you consider attending seminars in an out-of-state location?

Yes		14	47%
No		16	53%
Total		30	100%
10 Responses			

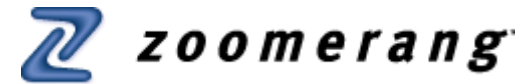
**20.** Of the seminars in this list, which one course do you think would be most useful for staff at your agency to take?

Contract Administration*		4	13%
Developing and Managing RFPs*		2	7%
Introduction to Public Procurement*		1	3%
Legal Aspects of Public Purchasing*		4	13%
Planning, Scheduling and Requirement Analysis*		0	0%
Sourcing in the Public Sector*		0	0%
Negotiate to Win-Win Solutions		1	3%
Train the Trainer		0	0%
Alternative Dispute Resolution		0	0%
Capital Acquisitions		0	0%
Change Management for the Procurement Professional		0	0%
CPPO Review: Preparing for the CPPO Exam		0	0%
Contracting for Public Sector Services		4	13%
Customer Service: The Key to Success in Procurement		1	3%
Effective Contract Writing		2	7%
Fundamentals of Leadership and Management in Public Procurement		1	3%
Get What You Need Through Successful Negotiation Strategies		0	0%

Inventory And Warehouse Management		0	0%
Logistics and Transportation		0	0%
Performance Based Requests for Proposals		2	7%
Procurements Under Federal Programs and Grants		1	3%
Project Management for Workgroups		1	3%
Risk Management in Public Contracting		0	0%
Adding Value to the Procurement Process		1	3%
CPPB Review: Preparing for the CPPB Exam		0	0%
Effective Management of Construction Contracts		1	3%
Ethics: A Survival Kit for Public Procurement		0	0%
Fixed Assets Management		0	0%
Managing Your End-Users and Suppliers: Its All About Relationships		1	3%
Marketing 101 for the Procurement Professional		0	0%
Principles and Techniques of Problem Solving		0	0%
Protests and Disputes: What's a Buyer to Do?		1	3%
World Class Procurement Practices		2	7%
<b>Total</b>		<b>30</b>	<b>100%</b>

## NIGP Columbia Chapter Seminar Survey

### Results Overview



Date: 1/14/2008 5:49 PM PST

Responses: Completes

Filter: No filter applied

13. Do you have any ideas for seminars that have not been listed in this questionnaire? Please list and describe them here:

#	Response
1	Project Management for Public Procurement Professionals. (Focus on understanding the Project Management process when Procurement is a team member, rather than a lead.)
2	Dealing with bids that require HUD language and regulations
3	Environmentally Friendly Procurement Practices Strategic Sourcing in the public sector
4	Construction, project management, negotiation, contracting related classes - these are all courses my staff could use
5	Would also like the negotiations 3 day seminar
6	PROJECT MANAGEMENT. WORKING IN A POLITICAL ENVIRONMENT
7	More seminars on skill sets for managing contracts - contract types, payment approaches including incentive contracts, etc
8	No

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